

# NMI Holdings, Inc. Reports First Quarter 2016 Financial Results, Monthly Premium New Insurance Written Grows 23% Sequentially

EMERYVILLE, CA -- (Marketwired) -- 04/26/16 --

NMI Holdings, Inc. (NASDAQ: NMIH) today reported results for the first quarter ended Mar. 31, 2016. In the first quarter, monthly premium new insurance written (NIW) was \$2.5 billion, up 23% over \$2.0 billion in the prior quarter and up 170% compared with the first quarter of 2015.

The company reported a net loss for the first quarter of \$3.9 million, or \$0.07 per share, which compares with a net loss of \$4.8 million, or \$0.08 per share, in the prior quarter and a net loss of \$7.8 million, or \$0.13 per share, in the first quarter of 2015. In the first quarter, total revenue was \$22.2 million, which compares with \$18.9 million in the prior quarter and \$9.1 million in the first quarter of 2015.

Bradley Shuster, chairman and CEO of National MI, said, "National MI delivered another excellent quarter, achieving total NIW of \$4.3 billion, up more than 150% over the first quarter of 2015. Importantly, in the first quarter we grew monthly product by 23% over the prior quarter. This was on top of the 28% sequential increase achieved in the fourth quarter of 2015. Primary insurance-in-force grew 25% to \$18.6 billion, driving record levels of earned premiums. We continue to expect GAAP profitability in the second half of 2016 and thereafter to demonstrate the growing earnings leverage this business produces as we scale into our largely fixed expense base. In addition, we currently are negotiating reinsurance relationships that we believe will provide substantial capital credit while allowing for continued growth in net premiums and the generation of internal capital. We expect that reinsurance will become a permanent part of our capital structure and will allow us to defer indefinitely an equity capital raise."

- Total NIW of \$4.3 billion in the first quarter compares with total NIW of \$4.5 billion in the prior quarter and total NIW of \$1.7 billion in the first quarter of 2015.
- Monthly premium NIW was \$2.5 billion, an increase of 23% over \$2.0 billion in the prior quarter and an increase of 170% over the first quarter of 2015. Single premium NIW of \$1.8 billion was down 30% from the prior quarter and up 128% compared with the same quarter a year ago.
- Premiums earned for the quarter were \$19.8 million, up from \$16.9 million in the prior quarter and \$6.9 million in the same quarter a year ago.
- Investment income in the first quarter was \$3.2 million, up from \$2.1 million in the prior quarter and \$1.6 million in the first quarter of 2015.
- Total underwriting and operating expenses in the first quarter were \$22.7 million, including share-based compensation expense of \$1.4 million. This compares with total underwriting and operating expenses of \$21.7 million, including \$2.3 million of share-based compensation, in the prior quarter, and \$18.4 million, including \$2.0 million of share-based compensation, in the same quarter a year ago.
- As of the end of the first quarter, the company had approved master policies in place with 1,023 customers, up from 964 as of the end of the prior quarter, and up from 777 as of the end of the first quarter of 2015. Customers delivering NIW in the quarter grew to a new high of 469, which compares with 427 in the prior quarter and 291 in the same quarter a year ago. On an ever-to-date basis, customers delivering NIW grew to 594.
- As of Mar. 31, 2016, the company had primary insurance-in-force of \$18.6 billion, which compares with \$14.8 billion at the prior quarter end and \$4.8 billion as of Mar. 31, 2015. Pool insurance-in-force as of the end of the first quarter was \$4.1 billion, which compares with \$4.2 billion at the prior quarter-end and \$4.6 billion as of Mar. 31, 2015.
- At quarter-end, cash and investments were \$630 million, including \$84 million at the holding company, and book equity was \$410 million, equal to \$6.94 per share. This book value excludes any benefit attributable to the company's deferred tax asset of approximately \$66 million as of Dec. 31, 2015.
- At quarter-end, the company had total PMIERs available assets of \$434 million and based on its current risk- in-force

was required to maintain PMIERs assets of \$303 million.

#### Outlook

- The company currently expects to write in the range of \$19- \$20 billion of new insurance in 2016.
- To support this growth, the company expects in 2016 to execute reinsurance arrangements that would defer indefinitely the need for additional equity capital.
- The company currently expects to achieve GAAP profitability in the second half of 2016. This outlook includes the impact of expected NIW growth, growth in volume-related expenses, and reinsurance.

### Conference Call and Webcast Details

NMI Holdings, Inc. will hold a conference call today, April 26, 2016, at 1:30 p.m. Pacific / 4:30 p.m. Eastern to discuss results for the quarter. The conference call will be broadcast live on the company's website, on the "Events and Presentations" page of the "Investors" section at <a href="http://ir.nationalmi.com">http://ir.nationalmi.com</a>. The call may also be accessed by dialing (888) 734-0328 inside the U.S., or (914) 495-8578 for international callers using Conference ID: 91518762, or by referencing NMI Holdings, Inc. Investors and analysts are asked to dial-in ten minutes before the conference call begins.

#### About National MI

National Mortgage Insurance Corporation (National MI), a subsidiary of NMI Holdings, Inc. (NASDAQ: NMIH), is a U.S.-based, private mortgage insurance company enabling low down payment borrowers to realize home ownership while protecting lenders and investors against losses related to a borrower's default. To learn more, please visit <a href="https://www.nationalmi.com">www.nationalmi.com</a>.

### Cautionary Note Regarding Forward-Looking Statements

Certain statements contained in this press release or any other written or oral statements made by or on behalf of the Company in connection therewith may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (Securities Act), Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act), and the U.S. Private Securities Litigation Reform Act of 1995 (PSLRA). The PSLRA provides a "safe harbor" for any forward-looking statements. All statements other than statements of historical fact included in or incorporated by reference in this release are forward-looking statements, including any statements about our expectations, outlook, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believe," "can," "could," "may," "predict," "assume," "potential," "should," "will," "estimate," "plan," "project," "continuing," "ongoing," "expect," "intend" and similar words or phrases. All forward-looking statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that may turn out to be inaccurate and could cause actual results to differ materially from those expressed in them. Many risks and uncertainties are inherent in our industry and markets. Others are more specific to our business and operations. Important factors that could cause actual events or results to differ materially from those indicated in such statements include, but are not limited to: our ability to implement our business strategy, including our ability to attract and retain a diverse customer base and to achieve a diversified mix of business across the spectrum of our product offerings; changes in the business practices of the GSEs that may impact the use of private mortgage insurance; our ongoing ability to comply with the financial requirements of the PMIERs; our ability to maintain sufficient holding company liquidity to meet our short- and long-term liquidity needs; our ability to successfully execute and implement our capital plans, including our ability to enter into, and receive approval of, reinsurance arrangements on terms and conditions that are acceptable to us and to the GSEs; heightened competition for our mortgage insurance business from other private mortgage insurers and the FHA; adoption of new or changes to existing laws and regulations or their enforcement and implementation by regulators; changes to the GSEs' role in the secondary mortgage market or other changes that could affect the residential mortgage industry generally or mortgage insurance in particular; potential future lawsuits, investigations or inquiries or resolution of current inquiries; our ability to utilize our net operating loss carryforwards, which could be limited or eliminated in various ways, including if we experience an ownership change as defined in Section 382 of the Internal Revenue Code; and general economic downturns and volatility. These risks and uncertainties also include, but are not limited to, those set forth under the heading "Risk Factors" detailed in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2015, as subsequently updated through other reports we file with the SEC. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by these cautionary statements. We caution you not to place undue reliance on any forward-looking statement, which speaks only as of the date on which it is made, and we undertake no obligation to publicly update or revise any forward-looking statement to reflect new information, future events or circumstances that occur after the date on which the statement is made or to reflect the occurrence of unanticipated events except as required by law.

For the three mont	ths ended March 31,
2016	2015

Revenues	(In Tho	ousands)	
Net premiums written	\$ 38,129	\$	12,921
Increase in unearned premiums	 (18,322)		(5,985)
Net premiums earned	19,807		6,936
Net investment income	3,231		1,596
Net realized investment (losses) gains	(885)		613
Other revenues	 32		<u>-</u>
Total revenues	22,185		9,145
Expenses			
Insurance claims and claims expenses	458		104
Underwriting and operating expenses	 22,672		18,350
Total expenses	23,130		18,454
Other (expense) income			
Gain from change in fair value of warrant liability	670		1,248
Interest expense	 (3,632)		
Loss before income taxes	(3,907)		(8,061)
Income tax benefit	 <u>-</u>		(241)
Net loss	\$ (3,907)	\$	(7,820)

Consolidated balance sheets	M	larch 31, 2016	Dece	mber 31, 2015		
	(In Thousands )					
Total investment portfolio	\$	556,683	\$	559,235		
Cash and cash equivalents		73,302		57,317		
Deferred policy acquisition costs, net		20,948		17,530		
Software and equipment, net		17,219		15,201		
Other assets		16,162		13,168		
Total assets	\$	684,314	\$	662,451		
Term loan	\$	143,982	\$	143,939		
Unearned premiums		109,095		90,773		
Reserve for insurance claims and claims expenses		1,137		679		
Accounts payable and accrued expenses		19,108		22,725		
Warrant liability		797		1,467		
Deferred tax liability		137		137		
Total liabilities	·	274,256		259,720		
Total shareholders' equity	·	410,058		402,731		
Total liabilities and shareholders' equity	\$	684,314	\$	662,451		

# New Insurance Written, Insurance in Force and Premiums

The table below shows primary and pool IIF, NIW and premiums written and earned.

Primary and pool IIF and NIW	As of and for the quarter ended								
•		March 31,		March 31, 2015					
		IIF	NIW		IIF	NIW			
			(In Th	ousa	ands)				
Monthly	\$	9,209,600	\$2,491,671	\$	2,258,776	\$ 918,697			
Single		9,354,522	1,762,403		2,576,472	777,445			
Primary		18,564,122	4,254,074		4,835,248	1,696,142			
Pool		4,135,620			4,621,346				
Total	\$	22,699,742	\$4,254,074	\$	9,456,594	\$1,696,142			

Primary and pool premiums written and earned	For the quarter ended			
		March 31, 2016	March 31, 2015	
		(In Thou	isands)	
Net premiums written Net premiums earned	\$	38,129 19,807	\$ 12,921 6,936	

#### Portfolio Statistics

The table below shows primary NIW, IIF, RIF, policies in force, the weighted average coverage and loans in default, by quarter, for the last five quarters.

Primary portfolio

trends				As of a	nd f	or the quarter end	ded			
		March 31, 2016		December 31, 2015	5	September 30, 2015		June 30, 2015	I	March 31, 2015
				(D	ollar	s in Thousands)				
New insurance written	\$	4,254,074	\$	4,546,759	\$	3,632,740	\$	2,548,515	\$	1,696,142
Insurance in force <sup>(1)</sup>	\$	18,564,122	\$	14,823,926	\$	10,601,492	\$	7,190,414	\$	4,835,248
Risk in force <sup>(1)</sup>	\$	4,487,456	\$	3,586,462	\$	2,553,347	\$	1,715,442	\$	1,145,602
Policies in force <sup>(1)</sup> Weighted		79,700		63,948		46,175		31,682		21,225
average coverage (2)		24.2%	, 0	24.2%	, 0	24.1%	, 0	23.9%	, 0	23.7%
Loans in default (count)		55		36		20		9		6
Risk in force on										
defaulted loans	\$	2,765	\$	1,705	\$	962	\$	528	\$	350
(1) Reported as of the	e ei	nd of the perio	d.							

(2) End of period RIF divided by IIF.

The table below reflects a summary of the change in total primary IIF for the three months ended March 31, 2016 and 2015.

Primary IIF For the three months ended Mar				
		2016		2015
	(In Thousands)			
IIF, beginning of period	\$	14,823,926	\$	3,369,664
NIW		4,254,074		1,696,142
Cancellations and other reductions		(513,878)		(230,558)
IIF, end of period	\$	18,564,122	\$	4,835,248

The table below reflects a summary of our primary IIF and RIF by book year.

Primary IIF and RIF	 As of March	h 31, 2016		
·	 IIF	RIF		
	(In Thousands)			
2016	\$ 4,232,299	\$ 1,010,827		
2015	11,805,280	2,864,146		
2014	2,461,156	597,166		
2013	 65,387	15,317		
Total	\$ 18,564,122	\$ 4,487,456		

The table below reflects our total primary IIF, RIF and average loan size, by FICO.

		As	of March 31, 20	016	
Primary	IIF		RIF		Average primary loan size
•		(Do	ollars in Thousar		
> = 740	\$ 12,191,260	65.7% \$	2,954,383	65.8% \$	239
680 - 739	5,696,679	30.7	1,378,197	30.7	224
620 - 679	676,183	3.6	154,876	3.5	203
< = 619	-	-	-	-	-
Total	\$ 18,564,122	100.0% \$	4,487,456	100.0%	

As of March 31, 2016, 98% of our primary RIF was comprised of insurance on fixed rate mortgages, with the remaining 2% of our primary RIF consisting of insurance on adjustable rate mortgages of five years or greater. As of March 31, 2016, 100% of our pool RIF was comprised of insurance on fixed rate mortgages.

The following table reflects the percentage and policy count of our RIF by LTV.

Total RIF by LTV	As of March 31, 2016			
	% of Total RIF	Policy Count		
Primary				
95.01% and above	4.4%	3,741		
90.01% to 95.00%	54.0	37,304		
85.01% to 90.00%	33.4	25,197		
85.00% and below	8.2	13,458		
Total primary	100.0%	79,700		
Pool				
80.00% and below	100.0%	18,629		
Total pool	100.0%	18,629		

## Geographic Dispersion

The following tables show the distribution by state of our IIF and RIF, for both primary and pool insurance.

4.4.00/	40.00/
14.0%	13.2%
6.6	6.8
5.9	5.8
5.1	5.3
4.2	4.3
4.0	4.1
3.7	3.8
3.5	3.6
3.5	3.5
3.2	3.1
53.7%	53.5%
	6.6 5.9 5.1 4.2 4.0 3.7 3.5 3.5

Top 10 pc	ool IIF and RIF by state	IIF	RIF
As of Mai	rch 31, 2016		
1.	California	20.8%	20.7%
2.	Texas	6.1	6.1
3.	Illinois	4.4	4.3
4.	Colorado	3.8	3.8
5.	Washington	3.6	3.6
6.	Florida	3.6	3.6
7.	Pennsylvania	3.1	3.1
8.	Massachusetts	3.1	3.1
9.	Michigan	3.1	3.1
10.	Wisconsin	3.0	3.0
	Total	54.6%	54.4%

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