

# NMI Holdings, Inc. Reports First Quarter 2021 Financial Results

May 4, 2021

EMERYVILLE, Calif., May 04, 2021 (GLOBE NEWSWIRE) -- NMI Holdings, Inc. (Nasdaq: NMIH) today reported net income of \$52.9 million, or \$0.61 per diluted share, for the first quarter ended March 31, 2021, which compares to \$48.3 million, or \$0.56 per diluted share, in the fourth quarter ended December 31, 2020 and \$58.3 million, or \$0.74 per diluted share, in the first quarter ended March 31, 2020. Adjusted net income for the quarter was \$53.4 million, or \$0.62 per diluted share, which compares to \$50.8 million, or \$0.59 per diluted share, in the fourth quarter ended December 31, 2020 and \$52.7 million, or \$0.75 per diluted share, in the first quarter ended March 31, 2020. The non-GAAP financial measures adjusted net income, adjusted diluted earnings per share and adjusted return on equity are presented in this release to enhance the comparability of financial results between periods. See "Use of Non-GAAP Financial Measures" and our reconciliation of such measures to their most comparable GAAP measures, below.

Claudia Merkle, CEO of National MI, said, "We achieved record NIW volume, significant growth in our insured portfolio and strong financial performance in the first quarter. We helped more borrowers than ever before gain access to housing and continued to differentiate with our lender customers. Our credit performance remained favorable and we are increasingly optimistic as the stress of the COVID pandemic has begun to recede, the outlook for the economy has improved sharply and the housing market continues to strengthen."

Selected first quarter 2021 highlights include:

- New insurance written was \$26.4 billion, up 33% compared to \$19.8 billion in the fourth quarter and 134% compared to \$11.3 billion in the first guarter of 2020
- Primary insurance-in-force at quarter end was \$123.8 billion, up 11% from \$111.3 billion at the end of the fourth quarter and 26% compared to the first quarter of 2020
- Net premiums earned were \$105.9 million, up 5% compared to \$100.7 million in the fourth quarter and 7% compared to \$98.7 million in the first quarter of 2020
- Underwriting and operating expenses were \$34.1 million, including \$378 thousand of capital market transaction costs, compared to \$35.0 million in the fourth quarter and \$32.3 million in the first quarter of 2020
- Insurance claims and claim expenses were \$5.0 million, compared to \$3.5 million in the fourth quarter and \$5.7 million in the first quarter of 2020
- At quarter-end, cash and investments were \$1.9 billion and shareholders' equity was \$1.4 billion, equal to \$16.13 per share
- Annualized return on equity for the quarter was 15.4% and annualized adjusted return on equity was 15.5%
- At quarter-end, the company reported total PMIERs available assets of \$1.8 billion and net risk-based required assets of \$1.3 billion

Concurrent with the release of first quarter earnings, the company has filed a Form 8-K that includes selected operating statistics for the month ended April 30, 2021. Investors may access the Form 8-K on the company's website, www.nationalmi.com, in the "Investor Relations" section.

	Quarter Ended			Quarter Ended		Quarter Ended	Change (1)	Change <sup>(1)</sup>
	3/31/20		12/31/2020		3/31/2020		Q/Q	Y/Y
INSURANCE METRICS (\$billions)								
Primary Insurance-in-Force	\$	123.8	\$	111.3	\$	98.5	11 %	26%
New Insurance Written - NIW								
Monthly premium		23.8		17.8		10.5	34%	127%
Single premium		2.6		2.0		0.8	32 %	215%
Total		26.4		19.8		11.3	33%	134%
FINANCIAL HIGHLIGHTS (\$millions, except per share amounts)								
Net Premiums Earned	\$	105.9	\$	100.7	\$	98.7	5%	7%
Insurance Claims and Claim Expenses		5.0		3.5		5.7	40%	(13)%
Underwriting and Operating Expenses		34.1		35.0		32.3	(3)%	6%
Net Income		52.9		48.3		58.3	10%	(9)%

Adjusted Net Income	53.4	50.8	52.7	5%	1%
Cash and Investments	1,947	1,931	1,180	1%	65%
Shareholders' Equity	1,380	1,370	975	1%	42 %
Book Value per Share	16.13	16.08	14.15	<del></del> %	14%
Loss Ratio	4.7 %	3.5 %	5.8 %		
Expense Ratio	32.2 %	34.7 %	32.7 %		

<sup>(1)</sup> Percentages may not be replicated based on the rounded figures presented in the table.

## **Conference Call and Webcast Details**

The company will hold a conference call, which will be webcast live today, May 4, 2021, at 2:00 p.m. Pacific Time / 5:00 p.m. Eastern Time. The webcast will be available on the company's website, www.nationalmi.com, in the "Investor Relations" section. The conference call can also be accessed by dialing (888) 734-0328 in the U.S., or (914) 495-8578 internationally, and using Conference ID: 1887668 or by referencing NMI Holdings, Inc.

## About NMI Holdings, Inc.

NMI Holdings, Inc. (NASDAQ: NMIH), is the parent company of National Mortgage Insurance Corporation (National MI), a U.S.-based, private mortgage insurance company enabling low down payment borrowers to realize home ownership while protecting lenders and investors against losses related to a borrower's default. To learn more, please visit www.nationalmi.com.

## **Cautionary Note Regarding Forward-Looking Statements**

Certain statements contained in this press release or any other written or oral statements made by or on behalf of the Company in connection therewith may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and the U.S. Private Securities Litigation Reform Act of 1995 (the "PSLRA"). The PSLRA provides a "safe harbor" for any forward-looking statements. All statements other than statements of historical fact included in or incorporated by reference in this release are forward-looking statements, including any statements about our expectations, outlook, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believe," "can," "could," "may," "predict," "assume," "potential," "should," "will," "estimate," "plan," "project," "continuing," "ongoing," "expect," "intend" and similar words or phrases. All forward-looking statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that may turn out to be inaccurate and could cause actual results to differ materially from those expressed in them. Many risks and uncertainties are inherent in our industry and markets. Others are more specific to our business and operations. Important factors that could cause actual events or results to differ materially from those indicated in such statements include, but are not limited to: uncertainty relating to the COVID-19 pandemic and the measures taken by governmental authorities and other third parties to combat it, including their impact on the global economy, the U.S. housing, real estate, housing finance and mortgage insurance markets, and the Company's business, operations and personnel, changes in the business practices of Fannie Mae and Freddie Mac (collectively, the "GSEs"), including decisions that have the impact of decreasing or discontinuing the use of mortgage insurance as credit enhancement generally, or with first time homebuyers or on very high loan-to-value mortgages; our ability to remain an eligible mortgage insurer under the private mortgage insurer eligibility requirements ("PMIERs") and other requirements imposed by the GSEs, which they may change at any time; retention of our existing certificates of authority in each state and the District of Columbia ("D.C.") and our ability to remain a mortgage insurer in good standing in each state and D.C.; our future profitability, liquidity and capital resources; actions of existing competitors, including other private mortgage insurers and government mortgage insurers, such as the Federal Housing Administration, U.S. Department of Agriculture's Rural Housing Service and the U.S. Department of Veterans Affairs, and potential market entry by new competitors or consolidation of existing competitors; developments in the world's financial and capital markets and our access to such markets, including reinsurance; adoption of new or changes to existing laws and regulations that impact our business or financial condition directly or the mortgage insurance industry generally or their enforcement and implementation by regulators, including the timing and eventual implementation of the final rules concerning "Qualified Mortgage" and "Qualified Residential Mortgage" definitions and the expiration of the "QM Patch" under the Dodd-Frank Act Ability to Repay/Qualified Mortgage rule; legislative or regulatory changes to the GSEs' role in the secondary mortgage market or other changes that could affect the residential mortgage industry generally or mortgage insurance industry in particular; potential future lawsuits, investigations or inquiries or resolution of current lawsuits or inquiries; changes in general economic, market and political conditions and policies, interest rates, inflation and investment results or other conditions that affect the housing market or the markets for home mortgages or mortgage insurance; our ability to successfully execute and implement our capital plans, including our ability to access the capital, credit and reinsurance markets and to enter into, and receive approval of, reinsurance arrangements on terms and conditions that are acceptable to us, the GSEs and our regulators; our ability to implement our business strategy, including our ability to write mortgage insurance on high quality low-down payment residential mortgage loans, implement successfully and on a timely basis, complex infrastructure, systems, procedures, and internal controls to support our business and regulatory and reporting requirements of the insurance industry; our ability to attract and retain a diverse customer base, including the largest mortgage originators; failure of risk management or pricing or investment strategies; emergence of unexpected claim and coverage issues, including claims exceeding our reserves or amounts we had expected to experience; potential adverse impacts arising from natural disasters, including, with respect to affected areas, a decline in new business, adverse effects on home prices, and an increase in notices of default on insured mortgages; the inability of our counterparties, including third party reinsurers, to meet their obligations to us; failure to maintain, improve and continue to develop necessary information technology systems or the failure of technology providers to perform; and, our ability to recruit, train and retain key personnel. These risks and uncertainties also include, but are not limited to, those set forth under the heading "Risk Factors" detailed in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2020, as subsequently updated through other reports we file with the SEC. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by these cautionary statements. We caution you not to place undue reliance on any forward-looking statement, which speaks only as of the date on which it is made, and we undertake no obligation to publicly update or revise any forward-looking statement to reflect new information, future events or circumstances that occur after the date on which the statement is made or to reflect the occurrence of unanticipated events except as required by law.

#### Use of Non-GAAP Financial Measures

We believe the use of the non-GAAP measures of adjusted income before tax, adjusted net income, adjusted diluted EPS, adjusted return-on-equity, adjusted expense ratio and adjusted combined ratio enhances the comparability of our fundamental financial performance between periods, and provides relevant information to investors. These non-GAAP financial measures align with the way the company's business performance is evaluated by management. These measures are not prepared in accordance with GAAP and should not be viewed as alternatives to GAAP measures of performance. These measures have been presented to increase transparency and enhance the comparability of our fundamental operating trends across periods. Other companies may calculate these measures differently; their measures may not be comparable to those we calculate and present.

Adjusted income before tax is defined as GAAP income before tax, excluding the pre-tax effects of the gain or loss related to the change in fair value of our warrant liability, periodic costs incurred in connection with capital markets transactions, net realized gains or losses from our investment portfolio, and discrete, non-recurring and non-operating items in the periods in which such items are incurred.

Adjusted net income is defined as GAAP net income, excluding the after-tax effects of the gain or loss related to the change in fair value of our warrant liability, periodic costs incurred in connection with capital markets transactions, net realized gains or losses from our investment portfolio, and discrete, non-recurring and non-operating items in the periods in which such items are incurred. Adjustments to components of pre-tax income are tax effected using the applicable federal statutory tax rate for the respective periods.

Adjusted diluted EPS is defined as adjusted net income divided by adjusted weighted average diluted shares outstanding. Adjusted weighted average diluted shares outstanding is defined as weighted average diluted shares outstanding, adjusted for changes in the dilutive effect of non-vested shares that would otherwise have occurred had GAAP net income been calculated in accordance with adjusted net income. There will be no adjustment to weighted average diluted shares outstanding in the periods that non-vested shares are anti-dilutive under GAAP.

Adjusted return on equity is calculated by dividing adjusted net income on an annualized basis by the average shareholders' equity for the period.

Adjusted expense ratio is defined as GAAP underwriting and operating expenses, excluding the pre-tax effects of periodic costs incurred in connection with capital markets transactions, divided by net premiums earned.

**Adjusted combined ratio** is defined as the total of GAAP underwriting and operating expenses, excluding the pre-tax effects of periodic costs incurred in connection with capital markets transactions and insurance claims and claims expenses, divided by net premiums earned.

Although adjusted income before tax, adjusted net income, adjusted diluted EPS, adjusted return-on-equity, adjusted expense ratio and adjusted combined ratio exclude certain items that have occurred in the past and are expected to occur in the future, the excluded items: (1) are not viewed as part of the operating performance of our primary activities; or (2) are impacted by market, economic or regulatory factors and are not necessarily indicative of operating trends, or both. These adjustments, and the reasons for their treatment, are described below.

- (1) Change in fair value of warrant liability. Outstanding warrants at the end of each reporting period are revalued, and any change in fair value is reported in the statement of operations in the period in which the change occurred. The change in fair value of our warrant liability can vary significantly across periods and is influenced principally by equity market and general economic factors that do not impact or reflect our current period operating results. We believe trends in our operating performance can be more clearly identified by excluding fluctuations related to the change in fair value of our warrant liability.
- (2) Capital markets transaction costs. Capital markets transaction costs result from activities that are undertaken to improve our debt profile or enhance our capital position through activities such as debt refinancing and capital markets reinsurance transactions that may vary in their size and timing due to factors such as market opportunities, tax and capital profile, and overall market cycles.
- (3) Net realized investment gains and losses. The recognition of the net realized investment gains or losses can vary significantly across periods as the timing is highly discretionary and is influenced by factors such as market opportunities, tax and capital profile, and overall market cycles that do not reflect our current period operating results.
- (4) Infrequent or unusual non-operating items. Items that are the result of unforeseen or uncommon events, which occur separately from operating earnings and are not expected to recur in the future. Identification and exclusion of these items provides clarity about the impact special or rare occurrences may have on our current financial performance. Past adjustments under this category include the effects of the release of the valuation allowance recorded against our net federal and certain state net deferred tax assets in 2016 and the re-measurement of our net deferred tax assets in connection with tax reform in 2017. We believe such items are non-recurring in nature, are not part of our primary operating activities and do not reflect our current period operating results.

## **Investor Contact**

John M. Swenson Vice President, Investor Relations and Treasury john.swenson@nationalmi.com (510) 788-8417

# **Press Contact**

Mary McGarity
Strategic Vantage Mortgage Public Relations
(203) 513-2721
MaryMcGarity@StrategicVantage.com

Consolidated statements of operations and comprehensive income

For the three months ended March 31,

2021 2020

(In Thousands, except for per share data)

Revenues

Net premiums earned	\$ 105,879	\$ 98,717
Net investment income	8,814	8,104
Net realized investment losses	_	(72)
Other revenues	 501	 900
Total revenues	 115,194	 107,649
Expenses		
Insurance claims and claim expenses	4,962	5,697
Underwriting and operating expenses	34,065	32,277
Service expenses	591	734
Interest expense	7,915	2,744
Loss (gain) from change in fair value of warrant liability	 205	 (5,959)
Total expenses	 47,738	 35,493
Income before income taxes	67,456	72,156
Income tax expense	14,565	13,885
Net income	\$ 52,891	\$ 58,271
Earnings per share		
Basic	\$ 0.62	\$ 0.85
Diluted	\$ 0.61	\$ 0.74
Weighted average common shares outstanding		
Basic	85,317	68,563
Diluted	86,487	70,401
Loss ratio <sup>(1)</sup>	4.7%	5.8%
Expense ratio <sup>(2)</sup>	32.2%	32.7%
Combined ratio	36.9%	 38.5%
Net income	\$ 52,891	\$ 58,271
Other comprehensive less not of tax:		 
Other comprehensive loss, net of tax:  Unrealized losses in accumulated other comprehensive loss, net of tax benefit of \$11,997 and \$3,424 for the		
quarters ended March 31, 2021 and 2020, respectively	(45,133)	(12,881)
Reclassification adjustment for realized losses included in net income, net of tax benefit of \$15 for the quarter ended March 31, 2020	 _	 57
Other comprehensive loss, net of tax	 (45,133)	 (12,824)
Comprehensive income	\$ 7,758	\$ 45,447

 <sup>(1)</sup> Loss ratio is calculated by dividing insurance claims and claim expenses by net premiums earned.
 (2) Expense ratio is calculated by dividing other underwriting and operating expenses by net premiums earned.

onsolidated balance sheets March 31,				ember 31, 2020
Assets	(	(In Thousands,	except	for share data)
Fixed maturities, available-for-sale, at fair value (amortized cost of \$1,815,190 and \$1,730,835 as of March 31, 2021 and December 31, 2020, respectively)  Cash and cash equivalents (including restricted cash of \$4,868 and \$5,555 as of		1,831,511	\$	1,804,286
March 31, 2021 and December 31, 2020, respectively)		115,517		126,937
Premiums receivable		52,206		49,779
Accrued investment income		10,495		9,862
Prepaid expenses		4,999		3,292
Deferred policy acquisition costs, net		62,294		62,225
Software and equipment, net		31,298		29,665
Intangible assets and goodwill		3,634		3,634
Prepaid reinsurance premiums		4,842		6,190
Reinsurance recoverable		18,686		17,608
Other assets		52,349		53,188
Total assets	\$	2,187,831	\$	2,166,666

Debt	\$ 393,622	\$	393,301
Unearned premiums	127,407		118,817
Accounts payable and accrued expenses	57,139		61,716
Reserve for insurance claims and claim expenses	96,103		90,567
Reinsurance funds withheld	7,569		8,653
Warrant liability, at fair value	4,239		4,409
Deferred tax liability, net	115,150		112,586
Other liabilities	 6,294		7,026
Total liabilities	 807,523	: ====	797,075
Shareholders' equity			
Common stock - class A shares, \$0.01 par value; 85,599,908 and 85,163,039 shares issued and outstanding as of March 31, 2021 and December 31, 2020, respectively			
(250,000,000 shares authorized)	856		852
Additional paid-in capital	940,827		937,872
Accumulated other comprehensive income, net of tax	8,723		53,856
Retained earnings	 429,902		377,011
Total shareholders' equity	 1,380,308		1,369,591
Total liabilities and shareholders' equity	\$ 2,187,831	\$	2,166,666

Non-GAAP Financi	al Measure Rec	onciliations								
	Qı	Quarter ended Quarter ende 3/31/2021 12/31/2020				uarter ended 3/31/2020				
As Reported		(In Thousands, except for per s								
Revenues										
Net premiums earned	\$	105,879	\$	100,709	\$	98,717				
Net investment income		8,814		8,386		8,104				
Net realized investment gains (losses)		_		295		(72)				
Other revenues		501		513		900				
Total revenues		115,194		109,903		107,649				
Expenses										
Insurance claims and claim expenses		4,962		3,549		5,697				
Underwriting and operating expenses		34,065		34,994		32,277				
Service expenses		591		459		734				
Interest expense		7,915		7,906		2,744				
Loss (gain) from change in fair value of warrant liability		205		1,379	_	(5,959)				
Total expenses		47,738		48,287		35,493				
Income before income taxes		67,456		61,616		72,156				
Income tax expense		14,565		13,348		13,885				
Net income	\$	52,891	\$	48,268	\$	58,271				
Adjustments:										
Net realized investment (gains) losses		_		(295)		72				
Loss (gain) from change in fair value of warrant liability		205		1,379		(5,959)				
Capital markets transaction costs		378		1,719		474				
Adjusted income before taxes		68,039		64,419		66,743				
Income tax expense on adjustments		79		299		115				
Adjusted net income	\$	53,395	\$	50,772	\$	52,743				
Weighted average diluted shares outstanding		86,487		86,250		70,401				
Diluted EPS (1)	\$	0.61	\$	0.56	\$	0.74				
Adjusted diluted EPS	\$	0.62	\$	0.59	\$	0.75				
Return-on-equity		15.4 %		14.4%		24.5%				
Adjusted return-on-equity		15.5 %		15.2%		22.1%				

Expense ratio <sup>(2)</sup> Adjusted expense ratio <sup>(3)</sup>	32.2 %	34.7%	32.7%
	31.8 %	33.0%	32.2%
Combined ratio <sup>(4)</sup> Adjusted combined ratio <sup>(5)</sup>	36.9 %	38.3%	38.5%
	36.5 %	36.6%	38.0%

<sup>(1)</sup> Diluted net income for the quarter ended March 30, 2020, excludes the impact of the warrant fair value change as it was anti-dilutive. For all other periods presented, diluted net income equals reported net income as the impact of the warrant fair value change was dilutive.

<sup>(5)</sup> Adjusted combined ratio is calculated by dividing the total of adjusted underwriting and operating expenses (underwriting and operating expenses excluding costs related to capital market reinsurance transaction) and insurance claims and claims expense by net premiums earned.

Historical Quarterly Data	 2021	2020								2019	
	 March 31	D	ecember 31	Se	eptember 30	J	lune 30	N	larch 31	De	ecember 31
Revenues			(In Th	ous	ands, except	for p	per share	dat	ta)		
Net premiums earned	\$ 105,879	\$	100,709	\$	98,802	\$ 9	98,944	\$	98,717	\$	95,517
Net investment income	8,814		8,386		8,337		7,070		8,104		7,962
Net realized investment gains (losses)	_		295		(4)		711		(72)		264
Other revenues	 501		513		648		1,223		900		1,154
Total revenues	 115,194		109,903		107,783	10	07,948	1	07,649		104,897
Expenses											
Insurance claims and claim expenses	4,962		3,549		15,667	;	34,334		5,697		4,269
Underwriting and operating expenses	34,065		34,994		33,969	;	30,370		32,277		31,296
Service expenses	591		459		557		1,090		734		937
Interest expense	7,915		7,906		7,796		5,941		2,744		2,974
Loss (gain) from change in fair value of warrant liability	 205		1,379		437		1,236		(5,959)		2,632
Total expenses	 47,738		48,287		58,426	-	72,971		35,493		42,108
Income before income taxes	67,456		61,616		49,357	:	34,977		72,156		62,789
Income tax expense	14,565		13,348		11,178		8,129		13,885		12,594
Net income	\$ 52,891	\$	48,268	\$	38,179	\$ 2	26,848		58,271	\$	50,195
Earnings per share											
Basic	\$ 0.62	\$	0.57	\$	0.45	\$	0.36	\$	0.85	\$	0.74
Diluted	\$ 0.61	\$	0.56	\$	0.45	\$	0.36	\$	0.74	\$	0.71
Weighted average common shares outstanding											
Basic	85,317		84,956		84,805	-	73,617		68,563		68,140
Diluted	86,487		86,250		85,599	-	74,174		70,401		70,276
Other data											
Loss Ratio <sup>(1)</sup>	4.7 %		3.5 %		15.9%		34.7 %	,	5.8%		4.5 %
Expense Ratio <sup>(2)</sup>	32.2 %		34.7 %		34.4%		30.7 %	,	32.7%		32.8 %
Combined ratio (3)	36.9 %		38.3 %		50.2%		65.4 %	,	38.5%		37.2 %

<sup>(1)</sup> Loss ratio is calculated by dividing insurance claims and claim expenses by net premiums earned.

# Portfolio Statistics

The table below highlights trends in our primary portfolio as of the date and for the periods indicated.

Primary	portfol	io trends
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As of and for the three months ended											
March 31,	December 31,	September 30,			,						
2021	2020	2020	June 30, 2020	2020	2019						

<sup>(2)</sup> Expense ratio is calculated by dividing underwriting and operating expenses by net premiums earned.

<sup>(3)</sup> Adjusted expense ratio is calculated by dividing adjusted underwriting and operating expense (underwriting and operating expenses excluding costs related to capital markets reinsurance transactions) by net premiums earned.

<sup>(4)</sup> Combined ratio is calculated by dividing the total of underwriting and operating expenses and insurance claims and claims expense by net premiums earned.

<sup>(2)</sup> Expense ratio is calculated by dividing underwriting and operating expenses by net premiums earned.

<sup>(3)</sup> Combined ratio may not foot due to rounding.

(\$ Values	In Milli	ons, except	as noted	below)
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New insurance written	\$ :	26,397	\$ 19,782	\$ 18,499	\$ 13,124	\$	11,297	\$ 11,949
New risk written		6,531	4,868	4,577	3,260		2,897	3,082
Insurance in force (IIF) (1)	1:	23,777	111,252	104,494	98,905	9	98,494	94,754
Risk in force <sup>(1)</sup>	;	31,206	28,164	26,568	25,238	2	25,192	24,173
Policies in force (count) (1)	4	36,652	399,429	381,899	372,934	37	76,852	366,039
Average loan size (\$ value in thousands) (1)	\$	283	\$ 279	\$ 274	\$ 265	\$	261	\$ 259
Coverage percentage (2)		25.2 %	25.3 %	25.4 %	25.5 %		25.6 %	25.5 %
Loans in default (count) (1)		11,090	12,209	13,765	10,816		1,449	1,448
Default rate <sup>(1)</sup>		2.54 %	3.06 %	3.60 %	2.90 %		0.38 %	0.40 %
Risk in force on defaulted loans (1)	\$	785	\$ 874	\$ 1,008	\$ 799	\$	84	\$ 84
Net premium yield <sup>(3)</sup>		0.36 %	0.37 %	0.39 %	0.40 %		0.41 %	0.41 %
Earnings from cancellations	\$	9.9	\$ 11.7	\$ 12.6	\$ 15.5	\$	8.6	\$ 8.0
Annual persistency (4)		51.9 %	55.9 %	60.0 %	64.1 %		71.7%	76.8 %
Quarterly run-off (5)		12.5 %	12.5 %	13.1 %	12.9 %		8.0%	7.7 %

<sup>(1)</sup> Reported as of the end of the period.

# New Insurance Written (NIW), Insurance in Force (IIF) and Premiums

The tables below present primary NIW and primary and pool IIF, as of the dates and for the periods indicated.

Primary NIW		Three months ended											
	Mai	rch 31, 2021		December 31, 2020		September 30, 2020 June 30, 20			0 March 31, 2020			December 31, 2019	
						(In M	illions)						
Monthly	\$	23,764	\$	17,789	\$	16,516	\$	11,885	\$	10,461	\$	11,085	
Single		2,633		1,993		1,983		1,239		836		864	
Primary	\$	26.397	\$	19 782	\$	18.499	\$	13.124	\$	11.297	\$	11 949	

Primary and pool IIF						As	s of					
	Ma	rch 31, 2021	De	cember 31, 2020	Se	eptember 30, 2020	Ju	ne 30, 2020	Ma	arch 31, 2020	D	ecember 31, 2019
						(In M	illions)					
Monthly	\$	106,920	\$	95,336	\$	88,584	\$	82,848	\$	81,347	\$	77,097
Single		16,857		15,916		15,910		16,057		17,147		17,657
Primary		123,777		111,252		104,494		98,905		98,494		94,754
Pool		1,642		1,855		2,115		2,340		2,487		2,570
Total	\$	125,419	\$	113,107	\$	106,609	\$	101,245	\$	100,981	\$	97,324

The following table presents the amounts related to the company's quota-share reinsurance transactions (the 2016 QSR Transaction, 2018 QSR Transaction, 2020 QSR Transaction and 2021 QSR Transaction, and collectively, the QSR Transactions), and Insurance-Linked Note transactions (the 2017 ILN Transaction, 2018 ILN Transaction, 2019 ILN Transaction, 2020-1 ILN Transaction and 2020-2 ILN Transaction, and collectively, the ILN Transactions) for the periods indicated.

	For the three months ended									
	March 31, 2021	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019				
			(In Tho	ousands)						
The QSR Transactions										
Ceded risk-in-force	\$ 6,330,409	\$ 5,543,969	\$ 5,159,061	\$ 4,563,676	\$ 4,843,715	\$ 5,137,249				
Ceded premiums earned	(25,747)	(24,161)	(24,517)	(23,210)	(23,011)	(23,673)				
Ceded claims and claim expenses	1,180	601	3,200	8,669	1,532	1,030				
Ceding commission earned	5,162	4,787	4,798	4,428	4,513	4,691				

<sup>(2)</sup> Calculated as end of period risk-in-force (RIF) divided by end of period IIF.

<sup>(3)</sup> Calculated as net premiums earned, divided by average primary IIF for the period, annualized.

<sup>(4)</sup> Defined as the percentage of IIF that remains on our books after a given twelve-month period.

<sup>(5)</sup> Defined as the percentage of IIF that is no longer on our books after a given three month period.

Profit commission	13,380	13,184	11,034	5,271	12,413	13,314
The ILN Transactions						
Ceded premiums	\$ (9,397)	\$ (9,422)	\$ (6,268)	\$ (3,267)	\$ (3,872)	\$ (4,263)

The tables below present our total primary NIW by FICO, loan-to-value (LTV) ratio, and purchase/refinance mix for the periods indicated.

Primary NIW by FICO	For the three months ended									
	March 31, 2021			December 31, 2020		March 31, 2020				
				(\$ In Millions)						
>= 760	\$	12,914	\$	11,495	\$	6,290				
740-759		5,312		3,387		1,615				
720-739		3,963		2,447		1,579				
700-719		2,358		1,430		1,038				
680-699		1,360		820		565				
<=679		490		203		210				
Total	\$	26,397	\$	19,782	\$	11,297				
Weighted average FICO		755		761		757				

Primary NIW by LTV	For the three months ended								
	March 31, 2021		December 31, 2020			March 31, 2020			
				(In Millions)					
95.01% and above	\$	2,451	\$	1,877	\$	721			
90.01% to 95.00%		11,051		7,839		5,009			
85.01% to 90.00%		7,848		6,239		4,082			
85.00% and below		5,047		3,827		1,485			
Total	\$	26,397	\$	19,782	\$	11,297			
Weighted average LTV		91.0 %		90.9 %		91.3%			

Primary NIW by purchase/refinance mix		For the three months ended							
	Mar	March 31, 2021 December 31, 2020				March 31, 2020			
	-		-	(In Millions)		_			
Purchase	\$	17,909	\$	13,085	\$	7,991			
Refinance		8,488		6,697		3,306			
Total	\$	26,397	\$	19,782	\$	11,297			

The table below presents a summary of our primary IIF and RIF by book year as of March 31, 2021.

Primary IIF and RIF	As of March 31, 2021						
	IIF						
		(In M	illions)				
March 31, 2021	\$	26,296	\$	6,508			
2020		53,650		13,397			
2019		20,402		5,342			
2018		8,074		2,057			
2017		6,700		1,678			
2016 and before		8,655		2,224			
Total	\$	123,777	\$	31,206			

The tables below present our total primary IIF and RIF by FICO and LTV and total primary RIF by loan type as of the dates indicated.

Primary IIF by FICO		As of		
	 March 31, 2021	December 31, 2020	March 31, 2020	
		 (In Millions)		
>= 760	\$ 63,919	\$ 58,368	\$	47,340

740-759	20,537	17,442	16,060
720-739	17,167	15,091	14,002
700-719	11,536	10,442	10,518
680-699	7,329	6,777	6,879
<=679	 3,289	 3,132	 3,695
Total	\$ 123,777	\$ 111,252	\$ 98,494

Primary RIF by FICO			As of	
	March 31, 2021		 December 31, 2020	March 31, 2020
			(In Millions)	
>= 760	\$	15,920	\$ 14,634	\$ 12,076
740-759		5,214	4,449	4,121
720-739		4,378	3,868	3,626
700-719		2,981	2,692	2,696
680-699		1,896	1,748	1,760
<=679		817	 773	913
Total	\$	31,206	\$ 28,164	\$ 25,192

Primary IIF by LTV				As of	
	Ma	rch 31, 2021	December 31, 2020		March 31, 2020
			-	(In Millions)	 _
95.01% and above	\$	10,616	\$	9,129	\$ 8,838
90.01% to 95.00%		54,832		49,898	46,318
85.01% to 90.00%		40,057		36,972	31,729
85.00% and below		18,272		15,253	11,609
Total	\$	123,777	\$	111,252	\$ 98,494

Primary RIF by LTV			As of		
	Ma	arch 31, 2021	December 31, 2020		March 31, 2020
			 (In Millions)		
95.01% and above	\$	3,106	\$ 2,637	\$	2,478
90.01% to 95.00%		16,139	14,673		13,587
85.01% to 90.00%		9,818	9,067		7,767
85.00% and below		2,143	1,787		1,360
Total	\$	31 206	\$ 28 164	<u>\$</u>	25 192

Primary RIF by Loan Type	As of						
	March 31, 2021	December 31, 2020	March 31, 2020				
Fixed Adjustable rate mortgages	99 %	99 %	98 %				
Less than five years	_	_	_				
Five years and longer	1	1	2				
Total	100 %	100 %	100 %				

The table below presents a summary of the change in total primary IIF during the periods indicated.

Primary IIF	For the three months ended						
	March 31, 2021 December 31		ember 31, 2020	nber 31, 2020 March 31, 2			
				(In Millions)			
IIF, beginning of period	\$	111,252	\$	104,494	\$	94,754	
NIW		26,397		19,782		11,297	
Cancellations, principal repayments and other reductions		(13,872)		(13,024)		(7,557)	
IIF, end of period	\$	123,777	\$	111,252	\$	98,494	

## Geographic Dispersion

The following table shows the distribution by state of our primary RIF as of the periods indicated.

Top 10 primary RIF by state	As of						
	March 31, 2021	December 31, 2020	March 31, 2020				
California	10.8 %	11.2 %	11.5 %				
Texas	9.5	8.8	8.2				
Florida	7.9	7.3	5.9				
Virginia	5.0	5.1	5.3				
Colorado	4.1	4.1	3.6				
Maryland	3.8	3.7	3.4				
Illinois	3.7	3.8	3.8				
Washington	3.5	3.5	3.3				
Georgia	3.3	3.2	2.7				
Pennsylvania	3.3	3.4	3.7				
Total	54.9 %	54.1 %	51.4%				

The table below presents selected primary portfolio statistics, by book year, as of March 31, 2021.

_	As of March 31, 2021									
Book year	Original Insurance Written	Remaining Insurance in Force	% Remaining of Original Insurance	Policies Ever in Force	Number of Policies in Force	Number of Loans in Default	# of Claims Paid	Incurred Loss Ratio (Inception to Date) <sup>(1)</sup>	Cumulative Default Rate <sup>(2)</sup>	Current default rate <sup>(3)</sup>
	(\$ Values in Millions)									
2013	\$ 162	\$ 10	6%	655	66	2	1	0.4 %	0.5 %	3.0 %
2014	3,451	414	12 %	14,786	2,452	114	48	4.2 %	1.1 %	4.6 %
2015	12,422	2,529	20 %	52,548	13,334	541	113	3.2 %	1.2 %	4.1 %
2016	21,187	5,702	27 %	83,626	27,332	1,256	122	2.8 %	1.6 %	4.6 %
2017	21,582	6,700	31 %	85,897	32,499	1,972	84	4.4 %	2.4 %	6.1 %
2018	27,295	8,074	30 %	104,043	38,090	2,679	64	8.5 %	2.6 %	7.0 %
2019	45,141	20,402	45 %	148,423	77,278	3,276	9	14.1 %	2.2 %	4.2 %
2020	62,702	53,650	86 %	186,174	163,626	1,247	_	8.3 %	0.7 %	0.8%
2021	26,397	26,296	100 %	82,232	81,975	3		%	—%	-%
Total	\$220,339	\$ 123,777		758,384	436,652	11,090	441	_		

<sup>(1)</sup> Calculated as total claims incurred (paid and reserved) divided by cumulative premiums earned, net of reinsurance.

The following table provides a reconciliation of the beginning and ending reserve balances for primary insurance claims and claim expenses:

	For the three months ended				
	March 31, 2021		Mar	ch 31, 2020	
		(In The	ousands)		
Beginning balance	\$	90,567	\$	23,752	
Less reinsurance recoverables <sup>(1)</sup>		(17,608)		(4,939)	
Beginning balance, net of reinsurance recoverables		72,959		18,813	
Add claims incurred:					
Claims and claim expenses incurred:					
Current year (2)		10,557		7,558	
Prior years (3)		(5,595)		(1,861)	
Total claims and claim expenses incurred		4,962	<u>.</u>	5,697	
Less claims paid:					
Claims and claim expenses paid:					
Current year (2)		12		_	
Prior years <sup>(3)</sup>		492	·	1,224	

<sup>(2)</sup> Calculated as the sum of the number of claims paid ever to date and number of loans in default divided by policies ever in force.

<sup>(3)</sup> Calculated as the number of loans in default divided by number of policies in force.

Total claims and claim expenses paid	 504	 1,224
Reserve at end of period, net of reinsurance recoverables	77,417	 23,286
Add reinsurance recoverables <sup>(1)</sup>	18,686	 6,193
Ending balance	\$ 96,103	\$ 29,479

(1) Related to ceded losses recoverable under the QSR Transactions.

(2) Related to insured loans with their most recent defaults occurring in the current year. For example, if a loan had defaulted in a prior year and subsequently cured and later re-defaulted in the current year, the default would be included in the current year. Amounts are presented net of reinsurance and included \$5.3 million attributed to net case reserves and \$5.3 million attributed to net IBNR reserves for the three months ended March 31, 2021 and \$6.0 million attributed to net case reserves and \$1.6 million attributed to net IBNR reserves for the three months ended March 31, 2020.

(3) Related to insured loans with defaults occurring in prior years, which have been continuously in default before the start of the current year. Amounts are presented net of reinsurance and included \$0.6 million attributed to net case reserves and \$5.0 million attributed to net IBNR reserves for the three months ended March 31, 2021 and \$0.6 million attributed to net case reserves and \$1.3 million attributed to net IBNR reserves for the three months ended March 31, 2020.

The following table provides a reconciliation of the beginning and ending count of loans in default for the periods indicated.

	For the three months ended				
	March 31, 2021	March 31, 2020			
Beginning default inventory	12,209	1,448			
Plus: new defaults	1,767	512			
Less: cures	(2,868)	(475)			
Less: claims paid	(16)	(34)			
Less: claims denied	(2)	(2)			
Ending default inventory	11,090	1,449			

The following table provides details of our claims paid, before giving effect to claims ceded under the QSR Transactions, for the periods indicated.

	For the three months ended					
	Marc	h 31, 2021		March 31, 2020		
	(In Thousands)					
Number of claims paid <sup>(1)</sup>		16		34		
Total amount paid for claims	\$	606	\$	1,503		
Average amount paid per claim	\$	38	\$	44		
Severity <sup>(2)</sup>		61 %		83 %		

(1) Count includes one claim settled without payment for the three months ended March 31, 2021 and 2020.

(2) Severity represents the total amount of claims paid including claim expenses divided by the related RIF on the loan at the time the claim is perfected, and is calculated including claims settled without payment.

The following table shows our average reserve per default, before giving effect to reserves ceded under the QSR Transactions, as of the periods indicated.

Average reserve per default:	As of Ma	arch 31, 2021	As of M	larch 31, 2020
		(In Th	ousands)	
Case <sup>(1)</sup>	\$	7.9	\$	18.6
IBNR (1)(2)		0.8		1.7
Total	\$	8.7	\$	21.3

(1) Defined as the gross reserve per insured loan in default.

(2) Amount includes claims adjustment expenses.

The following table provides a comparison of the PMIERs financial requirements as reported by NMIC as of the dates indicated.

			As of		
	 March 31, 2021		December 31, 2020	March 31, 2020	
			(In Thousands)		
Available Assets	\$ 1,809,589	\$	1,750,668	\$	1,069,695